

March 10, 2023

Dear Chair Champion and Members of the Jobs and Economic Development committee;

Propel Nonprofits provides program services and financing to over 1,000 Minnesota nonprofits each year, fulfilling our mission to fuel the impact and effectiveness of nonprofits with guidance, expertise, and capital.

Propel Nonprofits strongly supports SF1812, the GiveMN grant appropriation, which will build and accelerate the fundraising skills and capacity of hundreds of nonprofits in Minnesota. The result of this initiative will leverage private funds and expand the essential work of nonprofits that benefit communities throughout the state.

The majority of nonprofits in Minnesota are small, with budgets less than \$1 million, and rely on volunteers and small staffs to fundraise to support the work they do to benefit community. GiveMN has a proven and effective approach to assist small nonprofits in developing the knowledge, systems, and confidence for fundraising. Propel has worked with numerous organizations who have benefited from the RaiseMN program. This kind of capacity building has long term benefits that continue long after the coaching is concluded. SF1812 will open the door for hundreds more organizations to access this powerful program to build their capacity.

We are grateful that GiveMN has the experience and expertise to expand and bring the RaiseMN program to scale. Communities benefit both immediately and long term when nonprofits are strengthened. We urge you to support SF1812.

Sincerely,

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